

**ANNEXURE B - TECHNICAL EVALUATION CRITERIA**
**TNPA/2023/08/0020/40512/RFP - SUPPLY, INSTALLATION AND MAINTENANCE OF e-LTE WIRELESS BROADBAND NETWORK EQUIPMENT FOR A PERIOD OF THREE (3) YEARS**


No.	Category	Weight	Requirements	Type of Proof / Detail to be submitted	Rating Scale
					3 - The bidder fully meets requirements and value add is extensive 2 - Meets critical requirements 1 - Partially meets requirements 0 - Company can not meet, high risk
<b>1</b>	<b>Company Experience</b>	<b>40</b>	<b>Requirements</b>	<b>Type of Proof / Detail to be submitted</b>	<b>Rating Scale</b>
<b>1.1</b>	Customer References (Supply & Installation)	<b>20</b>	The bidder must submit at least three (3) client references from current or previous clients where supply and installation of radio network(s) (eLTE, LTE, TETRA or 5G) project was delivered within the passed five (5) years (Measured from closing date of the RFP).	At least three (3) reference letters that comply with the following criteria: 1. The reference letters must be on the client letterhead. 2. The reference letters must indicate client contact details and period / duration of the contract. 3. The reference letters must detail the type of the network (eLTE, LTE, TETRA or 5G) installed and commissioned. 4. The reference letters must indicate the level of client satisfaction. 5. The reference letters must be signed by a client representative.	0 = No reference letters submitted, or reference letters submitted do not comply with criteria  1 = One (1) reference letter submitted meeting all criteria  2 = Two (2) reference letters submitted meeting all criteria  3 = Three (3) or more reference letters submitted meeting all criteria
	Customer References (Support & Maintenance)	<b>20</b>	The bidder must submit at least three (3) client references from current or previous clients support and maintenance of radio network(s) (eLTE, LTE, TETRA or 5G) were provided within the passed five (5) years from (Measured from closing date of the RFP).	At least three (3) reference letters that comply with the following criteria: 1. The reference letters must be on the client letterhead. 2. The reference letters must indicate client contact details and period / duration of the contract. 3. The reference letters must detail the type of the network (eLTE, LTE, TETRA or 5G) was supported and maintained. 4. The reference letters must indicate the level of client satisfaction. 5. The reference letters must be signed by a client representative.	0 = No reference letters submitted, or reference letters submitted do not comply with criteria  1 = One (1) reference letter submitted meeting all criteria  2 = Two (2) reference letters submitted meeting all criteria  3 = Three (3) or more reference letters submitted meeting all criteria
<b>2</b>	<b>Method Statement</b>	<b>30</b>	<b>Requirements</b>	<b>Type of Proof / Detail to be submitted</b>	<b>Rating Scale</b>
<b>2.1</b>	Method Statement	<b>30</b>	The bidder is required to submit a detailed method statement describing how each aspect of the work will be executed and the order in which it will be done. <b>Planning</b> 1. Indicate key activities sequencing and dependencies. 2. Indicate how project will be monitored and controlled. <b>Execution</b> 3. Indicate how site readiness/preparations will be conducted, elements to be considered and safety considerations when visiting the sites. 4. Indicate how the network equipment delivery will be handled, i.e., how orders will be placed, shipping from the OEM factories, delivery to TNPA. 5. Indicate key installations activities, how they will be carried out considering quality, housekeeping and project timelines. <b>Closing</b> 6. Indicate how you will ensure that all project deliverables are completed (planned vs actuals) 7. Indicate how quality assurance will be performed. 8. How handover will be performed, what documents and reports will be submitted to TNPA. <b>Maintenance and Support</b> 9. Indicate how remote assistance will be provided, considering fault logging procedure, network securities for remote access, and after hours faults. 10. Indicate the procedures to be followed for faulty equipment/hardware replacement.	Provide a detailed method statement reflecting the following detail (as cited in column D): 1. Planning 2. Execution 3. Closing 4. Support and maintenance	0 = Method statement not submitted or does not address the stated criteria.  1 = Response addresses less than seven (7) criteria.  2 = Response addresses seven (7) to nine (9) criteria.  3 = Response addresses all ten (10) criteria.
<b>3</b>	<b>Resources</b>	<b>30</b>	<b>Requirements</b>	<b>Type of Proof / Detail to be submitted</b>	<b>Rating Scale</b>
<b>3.1</b>	Resources	<b>30</b>	The Bidder is required to submit the CVs of the proposed project team. CVs must demonstrate that the project team is experienced, knowledgeable and possess the required relevant certification.  As a minimum, the detailed CVs of the following resources are required, each resource must have a minimum of three (3) years experience in the required skillset area: 1. Network Specialist - Huawei Certified Associate or higher or Cisco Certified Network Associate or higher 2. HelpDesk Personnel - ITIL Foundation Certified or A+ Certified 3. Account/Project Manager - Prince2, PMBok or Project Management Professional (PMP) 4. Network Security Specialist - Certified Information Security Professional (CISP) or similar	CVs of proposed project team detailing the years of relevant experience and copies of the required relevant certification.  Bidders must ensure that each CV clearly states the resource classification. Alternatively bidders must submit a supplementary resource matrix indicating resource names and resource classifications.	0 = No response submitted or response submitted does not meet the minimum requirements.  1 = All required CVs and certifications submitted. Two (2) or more resources do not meet the minimum three (3) years required work experience.  2 = All required CVs and certifications submitted, one resource does not meet the minimum three (3) years required work experience.  3 = All required CVs and certifications submitted meeting all criteria.